

U.S. SMALL BUSINESS ADMINISTRATION
WASHINGTON METROPOLITAN AREA DISTRICT OFFICE
LENDER RANKING
(7(a) LOAN GUARANTEES AND 504 DEBENTURES)

10/01/2009 thru 09/30/2010				TOP FIVE RANKING	
YTD				YTD	
LENDER	TYPE	LOANS	\$ AMT	BY CATEGORY	LOANS \$AMT
1 M&T BANK (NAT)	PLP	78	\$ 7,004,500	COMMUNITY BANKS	
2 BB & T BANK (NAT)	PLP	69	\$ 10,559,500	1 ACCESS NATIONAL BANK	32 \$12,776,200
3 BUSINESS FINANCE GROUP, INC. (CDC)	CDC	67	\$ 43,225,000	2 SONABANK	18 \$6,008,800
4 SUPERIOR FINANCIAL GROUP (NAT)	7A	45	\$ 422,500	3 CAPITAL BANK N.A.	12 \$2,449,300
5 SUNTRUST BANK (NAT)	PLP	38	\$ 9,123,000	4 MAINSTREET BANK	8 \$1,755,000
6 WELLS FARGO BANK NA / WACHOVIA (NAT)	PLP	33	\$ 9,812,400	5 VIRGINIA COMMERCE BANK	7 \$1,635,000
7 ACCESS NATIONAL BANK (COM)	PLP	32	\$ 12,776,200	REGIONAL BANKS	
8 UNITED CENTRAL BANK (NAT)	PLP	22	\$ 8,934,300	1 SOVEREIGN BANK	4 \$574,000
9 WILSHIRE STATE BANK (NAT)	PLP	18	\$ 6,875,000	2 SANDY SPRING BANK	2 \$305,000
10 SONABANK (COM)	PLP	18	\$ 6,008,800	3 FIDELITY BANK	1 \$556,000
11 PNC BANK, NA (NAT)	PLP	16	\$ 5,545,100	4 STELLARONE BANK	1 \$500,000
12 CAPITAL BANK N.A. (COM)	7A	12	\$ 2,449,300	5 UNION FIRST MARKET BANK	1 \$350,000
13 CHESAPEAKE BUSINESS FINANCE (CDC)	CDC	11	\$ 11,302,000	NATIONAL BANKS & NON-BANK LENDERS	
14 NEWTEK SMALL BUSINESS FINANCE (NAT)	PLP	10	\$ 4,129,200	1 M&T BANK	78 \$7,004,500
15 TD BANK, N.A. (NAT)	PLP	9	\$ 1,050,000	2 BB&T BANK	69 \$10,559,500
16 MAINSTREET BANK (COM)	7A	8	\$ 1,755,000	3 SUPERIOR FINANCIAL GROUP	45 \$422,500
17 BORREGO SPRINGS BANK, N.A. (NAT)	PLP	8	\$ 245,000	4 SUNTRUST BANK	38 \$9,123,000
18 MID-ATLANTIC BUSINESS FINANCE (CDC)	CDC	7	\$ 3,552,000	5 WELLS FARGO / WACHOVIA BANK	33 \$9,812,400
19 PACIFIC CITY BANK (NAT)	PLP	7	\$ 2,433,500	CERTIFIED DEVELOPMENT COMPANIES	
20 VIRGINIA COMMERCE BANK (COM)	7A	7	\$ 1,635,000	1 BUSINESS FINANCE GROUP	67 \$43,225,000
21 CARDINAL BANK (COM)	PLP	7	\$ 855,000	2 CHESAPEAKE BUSINESS FINANCE	11 \$11,302,000
22 LIVE OAK BANKING COMPANY (NAT)	PLP	6	\$ 6,678,000	3 MID-ATLANTIC BUS. FIN. CO.	7 \$3,552,000
23 EAGLEBANK (COM)	PLP	6	\$ 4,850,000	4 PRINCE GEORGE'S FINANCIAL SERVICES	2 \$315,000
24 COMPASS BANK (NAT)	PLP	6	\$ 4,355,500	5 REDCO	1 \$254,000
25 MID-ATLANTIC FCU (COM)	7A	6	\$ 2,030,000	504 - FIRST TRUST	
26 WASHINGTONFIRST BANK (COM)	7A	6	\$ 1,320,000	1 BB&T	8 \$4,153,000
27 HSBC BANK USA N.A. (NAT)	PLP	6	\$ 1,077,000	2 ACCESS NATIONAL BANK	5 \$2,369,000
28 BANK OF AMERICA N.A. (NAT)	PLP	6	\$ 265,000	3 SANDY SPRING BANK	5 \$2,214,000
29 MONUMENT BANK (COM)	7A	4	\$ 1,836,300	4 SUNTRUST BANK	5 \$1,140,000
30 COMMERCEFIRST BANK (COM)	PLP	4	\$ 1,650,000	5 BANK OF GEORGETOWN	4 \$4,034,000
31 SOVEREIGN BANK (REG)	PLP	4	\$ 574,000	MICROLENDERS (MIC)	
32 CENTER BANK (NAT)	PLP	4	\$ 75,000	1 EDG	84 \$1,326,657
33 MILLENNIUM BANK NA (COM)	7A	3	\$ 933,000	2 LEDCO	12 \$167,930
34 EXCEL NATIONAL BANK (NAT)	PLP	2	\$ 2,252,000	3 WACIF	2 \$16,500
35 CIT SMALL BUSINESS LENDING (NAT)	PLP	2	\$ 1,299,200	4 WHEELER CREEK	1 \$5,000
36 CITIBANK, N.A. (NAT)	PLP	2	\$ 1,087,500	TOP 10 LENDERS BY TOTAL DOLLARS	
37 UNITED WESTERN BANK (NAT)	PLP	2	\$ 1,048,000	1 BUSINESS FINANCE GROUP, INC.	67 \$43,225,000
38 K BANK (COM)	PLP	2	\$ 840,000	2 ACCESS NATIONAL BANK	32 \$12,776,200
39 PRINCE GEORGE'S COUNTY FSC (CDC)	CDC	2	\$ 315,000	3 CHESAPEAKE BUS. FINAN CORP	11 \$11,302,000
40 SANDY SPRING BANK (REG)	PLP	2	\$ 305,000	4 BRANCH BK. & TR CO	69 \$10,559,500
41 THE FOSTER BANK (NAT)	PLP	2	\$ 250,000	5 WELLS FARGO BANK NATL ASSOC	33 \$9,812,400
42 JOHN MARSHALL BANK (COM)	7A	2	\$ 62,000	6 SUNTRUST BANK	38 \$9,123,000
43 CAPITAL PACIFIC BANK (NAT)	PLP	1	\$ 1,796,500	7 UNITED CENTRAL BANK	22 \$8,934,300
44 FIRST COLORADO NATIONAL BANK (NAT)	PLP	1	\$ 1,665,000	8 MANUFACTURERS & TRADERS TR CO	78 \$7,004,500
45 ALLIANCE BANK (COM)	7A	1	\$ 1,000,000	9 WILSHIRE STATE BANK	18 \$6,875,000
46 INDUSTRIAL BANK (COM)	7A	1	\$ 915,000	10 LIVE OAK BANKING COMPANY	6 \$6,678,000
47 REGAL BANK & TRUST (COM)	7A	1	\$ 864,000	TOP ARC LOAN LENDERS	
48 COMMUNITY SOUTH BANK (NAT)	PLP	1	\$ 824,000	1 CAPITAL BANK NA	9 \$315,000
49 SIGNAL FINANCIAL FCU (COM)	7A	1	\$ 800,000	2 WELLS FARGO BANK NA / WACHOVIA	6 \$178,800
50 CITY 1ST BANK OF DC, NA (COM)	7A	1	\$ 742,000	3 JOHN MARSHALL BANK	2 \$62,000
51 CAPITAL SOURCE (MAINSTREET LENDER) (NAT)	PLP	1	\$ 640,000	4 M&T BANK	1 \$35,000
52 FIDELITY BANK (REG)	PLP	1	\$ 556,000	5 MAINSTREET BANK	1 \$35,000
53 SECU OF MARYLAND (COM)	7A	1	\$ 530,000		
54 STELLARONE BANK (REG)	7A	1	\$ 500,000		
55 NCB, FSB (NAT)	PLP	1	\$ 400,000		
56 AMERICAN BANK (COM)	7A	1	\$ 350,000		
57 UNION FIRST MARKET BANK (REG)	7A	1	\$ 350,000		
58 NAVY FCU (NAT)	7A	1	\$ 306,000		
59 SPIRIT OF TEXAS BANK, SSB (NAT)	PLP	1	\$ 304,000		
60 FIRST VIRGINIA COMMUNITY BANK (COM)	7A	1	\$ 272,000		
61 THE FIRST STATE BANK (REG)	PLP	1	\$ 255,600		
62 REDCO (CDC)	CDC	1	\$ 254,000		
63 SUSQUEHANNA BANK (REG)	PLP	1	\$ 220,000		
64 THE BUSINESS BANK (COM)	7A	1	\$ 150,000		
65 HOWARD BANK (COM)	7A	1	\$ 125,000		
66 VIRGINIA HERITAGE BANK (COM)	7A	1	\$ 100,000		
67 REVERE BANK (COM)	7A	1	\$ 75,000		
68 OZARK MOUNTAIN BANK (REG)	PLP	1	\$ 55,000		
69 FIRST REPUBLIC BANK (NAT)	PLP	1	\$ 50,000		
TOTAL		628	\$ 196,893,900		
National Bank (Nat)	Lenders who operate in multi-geographic regions. Includes "Super-Regional" Banks				
Regional Bank (Reg)	Lenders who operates throughout an entire geographic region i.e., Wash Metro area and adjacent geographic areas				
Community Bank (Com)	Includes all other banks which normally operate in smaller geographic territories than do National and Regional Banks				
Preferred Lender (PLP)	Provided 24 hour expedited Loan Processing by SBA				
Regular Lender (7A)	Non-PLP lenders, Regular Loan Processing				
Certified Development Company (CDC)	Non-Profit Lenders for fixed asset loans (504 Loan Program)				
Micro-Lender (MIC)	Non-Profit Community Development Groups that provide loans up to \$35,000				
For an electronic copy of this report visit www.sba.gov/dc and click on "Lenders and Program Activities under "What's New?"					

Preferred Lending Program (PLP)-Lender receives a loan guaranty decision from SBA within 24 hours.
Certified Development Company (CDC)-Provides long term, fixed rate financing for major fixed assets, such as land and buildings.